

## **DR NELSON SAM**

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Dr Nelson Sam is the Managing Director at Point Carbon, managing the Global Advisory Services. His wide experience includes successful tenures at Mckinsey & Company, Ernst and Young, and IRD. Dr Sam has over 12 years of experience in corporate development, business consulting,

transaction advisory (project financing and M&A), stakeholder management (government and private sector), investment strategy and business analysis, providing advisory services in energy and climate change across sectors (energy efficiency, renewables, and offsets). He has also advised clients in the development of a low-carbon strategy and in structuring of carbon finance/funds and low carbon portfolio investments. Dr Sam's clients include large corporates (high energy generating, energy using companies), regional and national governments, banks, and financial institution groups. He has a doctorate degree, specializing in numerical modelling and is a life member of the Indian Meteorological Society.